



Bid Notice Abstract

Request for Quotation (RFQ)

Reference Number 6164883
Procuring Entity DEPARTMENT OF TOURISM
Title Familiarization Trip and Product Audit for Cruise Line Executives and Agents
Area of Delivery

Solicitation Number: 2019-04-0071	Status	Active
Trade Agreement: Implementing Rules and Regulations	Associated Components	2
Procurement Mode: Negotiated Procurement - Small Value Procurement (Sec. 53.9)	Bid Supplements	0
Classification: Goods	Document Request List	0
Category: Travel, Food, Lodging and Entertainment Services	Date Published	26/04/2019
Approved Budget for the Contract: PHP 955,053.62	Last Updated / Time	26/04/2019 00:00 AM
Delivery Period:	Closing Date / Time	29/04/2019 14:00 PM
Client Agency:		
Contact Person: TERESITA A. ROMANES Admin. Assistant V #351 Sen. Gil Puyat Avenue Makati Makati City Metro Manila Philippines 1200 63-2-4595200 Ext.425 t_romanesh@yahoo.com.ph		

Description

TERMS OF REFERENCE

I. PROJECT TITLE FAMILIARIZATION TRIP AND PRODUCT AUDIT FOR CRUISE LINE EXECUTIVES AND AGENTS
06-20 MAY 2019

II. BACKGROUND

The NCTDS was completed in 2016 to provide a strategic direction for the development of cruise tourism in the country and to position the Philippines as an important cruise hub in Asia. One of the strategies identified is to make the Philippines cruise-ready by establishing cruise-related infrastructure to accommodate big cruise ships operating in the region. While the country's major cruise destinations are Manila, Puerto Princesa, Boracay and Ilocos, there is a need to identify destinations that appeal to specific markets. For the traditional markets like the US and Europe, more remote and less accessed destinations are more appealing and attractive. They usually require more exclusive environment with strong community immersion activities, less mass traffic and nature in its most credible form.

Storylines is being introduced as a residential cruise, a new genre of cruising, which will set sail in 2020. This residential cruise is bound to call on over 100 countries in six 6 continents highlighting its long stays in ports and serves as leisure or retirement holidays. One of the countries which be featured in its maiden call is the Philippines. The said cruise line will run a four to six weeks itinerary in the country featuring Palawan, Bohol, Marinduque, Cebu and Manila. In line with this, the DOT Office of Product and Market Development (OPMD)-Cruise, is organizing the familiarization tour for the Storylines' executives, brand ambassadors, and media on 06-20 May 2019.

III. PURPOSES / OBJECTIVES

The conduct of the above familiarization tour has the following objectives:

1. To provide support to cruise lines, travel agents, and media through actual experience of the destination
2. To generate more mileage for the destination, open opportunities for deployment and cruise-related investment
3. To identify new destinations that can be grouped into itineraries as cruise itineraries

IV. SCOPE OF WORK / DELIVERABLES -

There is a need for a DOT-accredited ground handler/tour operator preferably those who have background in handling cruise lines calls to provide all the requirements to conduct the Familiarization Tour for Storylines. Details of the required services are the following:

1. Airfare/Confirmed flights for 12 pax
 - a. Manila — Puerto Prinsesa 08 May 2019 via Cebu Pacific 5J643 1005H
 - b. Puerto Prinsesa — Cebu 10 May 2019 via Cebu Pacific 5J228 0915H
 - c. Cebu — Coron 13 May 2019 via Philippine Airlines PR2680 1310H
 - d. Coron — Manila 15 May 2019 via Skyjet M8712 1140H

2. Transfers
 - a. Land and sea transfers for 12 pax (Manila—Marinduque—Manila)

3. Accommodation
12 single occupancy rooms on the following dates:
 - a. May 06-08 (5-star hotel, Makati)
 - b. May 08-10 (5-star hotel resort, Puerto Prinsesa City Proper)
 - c. May 10-13 (4-star hotel resort, Panglao, Bohol)
 - d. May 13-15 (4-star hotel/resort, Coron)
 - e. May 15-16 (4-star hotel, Makati)
 - f. May 16-18 (Balar, Marinduque)
 - g. May 18-20 (4-star hotel, Makati)

***Hotel/resort accommodations should include breakfast

4. Meals - 25 meals for 12 persons as per attached itinerary

5. Tour Pacakges
 - a. Bohol Tour
Inclusions: Use of a/c vehicle for 4 days per itinerary
Services of an English-speaking Guide
Meal Arrangements: Day 1-Cocketails & dinner
Day 2-Lunch & cocktails
Day 3-Lunch
Applicable entrances fees
Use of motorized outrigger to Oslob
Fees for ATV (1-hour use) and zipline
 - b. Coron Tour
Inclusions: Coron Island Tour at Malcapuya Island with lunch
Roundtrip airport transfers
 - c. Puerto Prinsesa Tour
Inclusions: Underground River Tour with lunch and transfers

V. BUDGET

Total budget allocation for the familiarization tour and product audit nine hundred fifty-five fifty-three pesos and sixty-two centavos (Php 955, 053.62) chargeable to DOT OPMD 2018 Continuing Budget subject to the usual accounting and auditing rules and regulations.

VI. CONTACT PERSONS

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Other Information

NOTE : The winning bid shall be determined based on the proposal with the most advantageous financial package cost, provided that the amount of the bid does not exceed the above total budget.

REQUIRED VALID DOCUMENTS TO BE SUBMITTED:

1. Current Mayor's/Business Permit/BIR Cert of Registration (Individual)
2. PHILGEPs' Registration Number or Cert. of Platinum Membership in lieu of Mayor's Permit and Philgeps registration Number
3. Latest annual Income Tax Return or Bus. Tax Return (For ABC's above Php500K)
4. Original or certified true copy of duly notarized Omnibus Sworn Statement
5. DOT Accreditation certificate (valid)

Kindly submit your quotation for the above requirement in a sealed envelope (indicating the Solicitation number) addressed to Ms. Teresita A. Romanes at the Department of Tourism #351 Sen. Gil Puyat Avenue, Makati City Telephone Nos. 459-5200/30 loc. 425

NOTE : For Land Bank Payment Purposes:
Bank's Name _____
Bank's Account Number _____

Created by TERESITA A. ROMANES

Date Created 25/04/2019

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